



Announcing the 2026 Impact Awards finalists

We are pleased to announce the 2026 techpartner.news Impact Awards finalists – technology partners, vendors, distributors and people that made a real impact for Australian organisations.

They will gather on August 13 in Sydney for the inaugural techpartner.news Winter Ball, featuring the Impact Awards, a black-tie celebration recognising the projects, people, and partnerships shaping the Australian technology industry.

This will be the first time the Impact Awards will take place as stand-alone event, after a decade of spotlighting excellence by technology firms.

This year's finalists helped secure critical national infrastructure, migrate systems underpinning millions of customer accounts in a heavily regulated industry, improve how Australians engage with workplace dispute services, and modernise one of the world's largest neurological research registries.

They also worked with clients that specialise in robotics and spatial data, that provide psychosocial services to many thousands of people, and that provide mental health support and assist parents and carers raising children and young people with disabilities.

The finalists also include business founders and CEOs, heads of sales, marketing and technology, and technical specialists.

At the Winter Ball on August 13, we will reveal the award winners, including the Data Partner of the Year, AI Partner of the Year, Security Partner of the Year, and Managed Services Partner of the Year, among others.

The event will also crown the Business Leader of the Year, Sales Leader of the Year, Marketing Leader of the Year, Technology Leader of the Year, Community Leader of the Year and Technical Specialist of the Year, among other awards.

The spotlight at the event will also be on Vendor and Distributor award winners.

Sales Leader of the Year

- Mark Michael, Co-Founder & Chief Revenue Officer, Arxis Group
- Paul Whiteoak, Chief Revenue Officer, Otto IT
- Liam Flannigan, Sales Leader, PrintFleet
- Anita Sheridan-Roddick, National Sales Director, Baidam
- Marc Tricksey, National Sales Director, Arinco
- Lincoln Smith, Commercial Director, Avocado Consulting
- Vab Mittal, Country Head ANZ, Adactin
- Udara Dharmadasa, CEO, Thomas Peer Solutions
- Angela Logan-Bell, Head of Sales – Cloud, Interactive
- Con Megremis, Chief Relationship Officer, C4X Technology Architects

Business Leader of the Year

- Milan Rajkovic, Founder and CEO, Otto IT"
- Rebecca Swinfield, CEO, Solentive
- Payal Shah, Director, Collaboration and Growth, Cyber Forte
- Geoff Boyce, Co-Founder and Director, Precision IT
- Chris Padgett, CEO, Arinco
- Leah Stenhouse, Head of Business Engagement, Ericom
- Navneesh Garg, CEO, Adactin
- Chris Greatrex, Founder and Director, Artis Group and Dynamic Aspect
- Anna Furlong, Executive Director, The Virtual IT Department
- Ben Hopper, Managing Director, RES. Business IT
- Chuong Mai-Viet, Managing Director, Fuse Technology
- Rangi Gunasekera, Head of Business Operations, Thomas Peer Solutions
- Lisa Fortey, General Manager, Logicalis Australia